

Electronic supplementary material for:

HOW CONSUMERS PERCEIVE DIFFERENT MATERIALS, PACKAGING, AND WASTE: A PLASTIC-FOCUSED ANALYSIS

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Study 1 - Procedure

- Online questionnaire in January 2021
 - Within-subject design
 - (no construct, except for psychological ownership of waste)
1. Attention check (three times then dismissed)
 2. Evaluation of material and food
 - a. Paper, glass, plastic, metal, vegetables, meat, food in general
 - b. Scale 1-5 semantic differential: Evaluated as wertvoll (valuable), praktisch (convenient), gut (good), wichtig (important), natürlich (natural)
 3. Evaluation of waste – scale as above
 - a. Paper, glass, plastic, metal, food waste
 - b. Scale 1-5 semantic differential: Evaluated as wertvoll (valuable), praktisch (convenient), gut (good), wichtig (important), natürlich (natural)
 4. Separation of materials
 - a. 5 statements: “Ich sammle Papierabfälle/Glasabfälle/Plastikabfälle/Metallabfälle/Lebensmittelabfälle getrennt vom restlichen Müll” (“I separate paper waste/glass waste/plastic waste/metal waste/food waste from the rest of the garbage”)
 - b. Scale: 1-5 Likert Scales (does not apply at all – fully applies)
 5. *Laytheory*
 - a. *Self-Perception* 3 statements: “Ich achte generell darauf, meinen Müll zu trennen” (“I generally make sure to separate my waste”), “Wenn ich zu Hause bin, dann trenne ich meinen Müll” (“When I'm at home, I separate my waste”), “Wenn ich unterwegs bin, dann trenne ich meinen Müll (in Bahnhöfen, Parks,...)” (“When I'm on the go, I separate my waste (in train stations, parks,...)”)
 - b. *Other-Perception* 3 statements: “Ich glaube, dass andere generell darauf achten, ihren Müll zu trennen” (“I believe that others generally make sure to separate their waste”), “Ich glaube, dass andere ihren Müll zu Hause trennen” (“I believe that others separate their waste at home”) “Ich glaube, dass andere ihren Müll trennen, wenn sie unterwegs sind (in Bahnhöfen, Parks,...)” (“I believe that others separate their waste when they are on the go (in train stations, parks,...)”)
 - c. *Scale: 1-5 Likert Scales (does not apply at all – fully applies)*
 6. Psychological Ownership
 - a. Denken Sie jetzt bitte kurz an die Erfahrungen und Gefühle, die Sie mit der Aussage „Das ist mein Haus/ mein Zimmer/...!“ verbinden. Wie stark empfinden Sie dieses Gefühl von Besitz für den Abfall in Ihrem Mistkübel? Bitte ergänzen Sie den folgenden Satz: „Für mich ist dieser Abfall...“ (*Now please briefly think about the experiences and feelings you associate with the statement "This is my house / my room / ...!"* How strongly do you feel this sense of ownership for the waste in your

trash bin? Please complete the following sentence: "For me, this waste is..."

- b. „Irgendein Abfall – MEIN Abfall (5 stufiges Differential) (*"Just some waste – MY waste"*) (5-point semantic differential))

7. Demographics

- a. Gender (male, female, diverse)
- b. Age (open question)
- c. Monthly net income (6 possibilities: <500, 501-1000, 1001-2500, 2501-5000, >5000, no comment)
- d. Education (compulsory school; vocational training, secondary school; higher education entrance qualification; academic degree)

S1 Study 2 - Procedure

- Pre-registered (#84662)
 - Online questionnaire in January 2022
 - In-between-subject design: glass vs. plastic
1. Attention check (three times then dismissed)
 2. Free associations (glass vs. plastic)
 3. Free association yogurt (glass vs. plastic)
 4. Evaluation of material (glass vs. plastic)
 - a. Scale 1-5 semantic differential: Evaluated as wertvoll (valuable), praktisch (convenient), gut (good), wichtig (important), natürlich (natural)
 5. Psychological ownership (glass bottle vs. plastic bottle)
 - a. „Irgendeine Glasflasche (Plastikflasche) – Meine Glasflasche (Plastikflasche)“ (5 stufiges Differential) (*"Just some glass bottle (plastic bottle) – MY glass bottle (plastic bottle)"*) (5-point semantic differential))
 6. Deposit information
 - a. Amount of deposit (glass vs. Plastic bottle)
 7. WITH Deposit: Evaluation of material (glass vs. plastic)
 - a. Scale 1-5 semantic differential: Evaluated as wertvoll (valuable), praktisch (convenient), gut (good), wichtig (important), natürlich (natural)
 8. WITH Deposit: Psychological ownership (glass bottle vs. plastic bottle)
 - a. *"Just some glass bottle (plastic bottle) – MY glass bottle (plastic bottle)"* (5-point semantic differential)
 9. Behavior & Lay theory
 - a. Self reported behavior: "Wie wahrscheinlich würden Sie die Plastikflasche mit Pfand zu einem Pfandautomaten bringen?" („How likely would you be to take a plastic bottle with a deposit to a deposit machine?“)
 - b. Other-Perception: "Wie glauben Sie ist das bei anderen Personen Ihres Alters und Geschlechts in Österreich? Wie wahrscheinlich würden diese Personen die Plastikflasche mit Pfand zu einem Pfandautomaten bringen?" ("How do you think it is for other people of your age and

gender in Austria? How likely would they be to take a plastic bottle with a deposit to a deposit machine?")

Scale: 0-100% (definitely not - definitely)

10. Control variable

- a. Distance to deposit machine (How far away is the nearest deposit machine from you (e.g. in the nearest supermarket)?)
- b. Scale: 5 choices: in walking distance / 5-10 minute drive / 10-20 min drive / more than 20 min drive / I do not know where the next deposit machine is

11. Comparison of packaging

- a. Shopping habit „Wir wollen von Ihnen noch gerne wissen, welche Verpackung Sie beim Einkaufen am häufigsten verwenden. Stellen Sie sich alle möglichen Situationen vor, in denen Sie verpackte Lebensmittel kaufen: Wenn ich die Wahl habe zwischen Einweg-Glasflasche oder Plastikflasche greife ich am ehesten zu...“ ("We would like to know which packaging you use most often when shopping. Imagine all possible situations in which you buy packaged food: If I have the choice between a disposable glass bottle or a plastic bottle, I am most likely to reach for...")

Scale: 1-5, never/seldom/sometimes/often/always

- b. Ranking of current packaging (plastics, single-use glass, reuseable (Mehrweg) glass, metal, paper, tetrapack, without packaging (unverpackt))
- c. Possibility to comment (open question)
- d. Future packaging – experience „Derzeit werden verschiedene neue Verpackungsmaterialien getestet. Von welchen der folgenden haben Sie bereits gehört?“ ("Various new packaging materials are currently being tested. Which of the following have you heard of?")
Scale: 5 Multiple Choices:
 - Zuckerrohrbasierter Kunststoff und Karton (Sugarcane-based plastic and cardboard)
 - Folien aus Milchprotein (für Lebensmittel, Folie ist essbar) (Milk protein-based films (for food, the film is edible))
 - Verpackung aus Algen (Packaging made from algae)
 - Biokunststoff aus Milchsäure (aus Zucker und Stärke) (Bioplastic made from lactic acid (derived from sugar and starch))
 - Ich habe von keinem der oben genannten Materialien gehört. (I have not heard of any of the materials listed above.)
- e. Future packaging – preference „Mit welchen dieser Materialien sollen aus Ihrer Sicht Lebensmittel in Zukunft verpackt werden?“ („Which of these materials do you think should be used to package food in the future?“)

Scale: same as above

12. Demographics

- a. Gender (male, female, diverse)
- b. Age (open question)

- c. Monthly net income (6 possibilities: <500, 501-1000, 1001-2500, 2501-5000, >5000, no comment)
 - d. Education (compulsory school; vocational training, secondary school; higher education entrance qualification; academic degree)
 - e. Living Area (5 points rural-urban)
13. Quality question: Would you recommend us to use your data (yes / no)

S2 Calculation of (M)ANOVA results

Repeated MANOVA results were calculated using R Core Team (2017)¹. An example of the code is given in **Figure 1**. Repeated measurement ANOVA and one-way ANOVA were calculated using the Software Origin Pro, Version 2021b. OriginLab Corporation, Northampton, MA, USA.

```

dataf <- my_data %>%
  select(ResponseId, contains(c("Q98_", "Q105_", "Q106_", "Q116_"))) %>%
  mutate_at(vars(contains(c("Q98_", "Q105_", "Q106_", "Q116_"))), as.numeric) %>%
  pivot_longer(!ResponseId, names_to = "id", values_to = "Bewertung") %>%
  mutate(Material = substr(id, 1, 4),
         Question = paste0("Q_", rep(seq(1, 5, 1), 1264))
  ) %>%
  select(-id) %>%
  pivot_wider(names_from = Question, values_from = Bewertung)

manova_results <- manova(cbind(Q_1, Q_2, Q_3, Q_4, Q_5)~Material, data = dataf)
summary(manova_results)

```

Figure 1. Code for MANOVA calculations

S3 Results Study 1

Basic calculations like mean and standard deviation were calculated using MS Excel, see **Table 1**. Additionally, the results of Bonferroni post hoc tests are displayed in **Table 2 & 3**.

Table 1. Mean and standard deviation of the perception of the different material or waste (plastic, paper, glass, and metal) in the dimensions valuable, convenient, good, important, natural (N = 316).

	<i>dimension</i>	<i>M_{plastic}</i>	<i>SD_{plastic}</i>	<i>M_{paper}</i>	<i>SD_{paper}</i>	<i>M_{glass}</i>	<i>SD_{glass}</i>	<i>M_{metal}</i>	<i>SD_{metal}</i>
Material	valuable	2.66	1.18	4.33	0.90	4.38	0.87	4.05	1.05
	convenient	3.78	1.21	4.34	0.89	4.06	1.08	3.67	1.11
	good	2.29	1.10	4.39	0.85	4.31	0.89	3.75	1.06
	important	3.13	1.15	4.43	0.85	4.36	0.89	3.89	1.10
	natural	1.60	0.93	4.45	0.89	3.92	1.10	3.36	1.20
Waste	valuable	2.75	1.48	4.20	1.10	4.07	1.19	3.97	1.21
	convenient	2.31	1.29	3.62	1.17	3.22	1.39	3.08	1.28
	good	1.88	1.12	3.76	1.17	3.62	1.18	3.29	1.17
	important	2.69	1.31	3.85	1.09	3.77	1.12	3.51	1.19
	natural	1.73	0.98	4.03	1.00	3.59	1.14	3.14	1.22

¹ R Core Team (2017). R: A language and environment for statistical computing. R Foundation for Statistical Computing, Vienna, Austria. URL <https://www.R-project.org/>.

Table 2. Results of Bonferroni post hoc tests for the different materials

		Mean Difference	Std. Error	DF	t Value	Prob. > t	Alpha	Sig	95.00% LCL	95.00% UCL
valuable	Paper - Glass	-0,05063	0,06929	945	0,73078	1	0,05	0	-0,23381	0,13255
	Paper – Plastic	1,67089	0,06929	945	24,11585	<0.0001	0,05	1	1,48771	1,85407
	Paper - Metal	0,27848	0,06929	945	4,01931	3,78082E-4	0,05	1	0,0953	0,46166
	Glass - Plastic	1,72152	0,06929	945	24,84664	<0.0001	0,05	1	1,53834	1,9047
	Glass - Metal	0,32911	0,06929	945	4,75009	<0.0001	0,05	1	0,14593	0,51229
	Plastic - Metal	-1,39241	0,06929	945	20,09654	<0.0001	0,05	1	-1,57558	-1,20923
convenient	Paper - Glass	0,28165	0,07776	945	3,62197	0,00185	0,05	1	0,07606	0,48723
	Paper – Plastic	0,56013	0,07776	945	7,20325	<0.0001	0,05	1	0,35454	0,76571
	Paper - Metal	0,67089	0,07776	945	8,62762	<0.0001	0,05	1	0,4653	0,87647
	Glass - Plastic	0,27848	0,07776	945	3,58128	0,00216	0,05	1	0,0729	0,48407
	Glass - Metal	0,38924	0,07776	945	5,00565	<0.0001	0,05	1	0,18366	0,59482
	Plastic - Metal	0,11076	0,07776	945	1,42437	0,92801	0,05	0	-0,09482	0,31634
good	Paper - Glass	0,08228	0,07019	945	1,17226	1	0,05	0	-0,10329	0,26784
	Paper – Plastic	2,09494	0,07019	945	29,84764	<0.0001	0,05	1	1,90937	2,2805
	Paper - Metal	0,63924	0,07019	945	9,10759	<0.0001	0,05	1	0,45368	0,8248

	Glass - Plastic	2,01266	0,07019	945	28,67538	<0.0001	0,05	1	1,82709	2,19822
	Glass - Metal	0,55696	0,07019	945	7,93532	<0.0001	0,05	1	0,3714	0,74253
	Plastic - Metal	-1,4557	0,07019	945	20,74005	<0.0001	0,05	1	-1,64126	-1,27013
important	Paper - Glass	0,07278	0,0697	945	1,04433	1	0,05	0	-0,11148	0,25705
	Paper - Plastic	1,30696	0,0697	945	18,75256	<0.0001	0,05	1	1,1227	1,49122
	Paper - Metal	0,54114	0,0697	945	7,76438	<0.0001	0,05	1	0,35688	0,7254
	Glass - Plastic	1,23418	0,0697	945	17,70822	<0.0001	0,05	1	1,04992	1,41844
	Glass - Metal	0,46835	0,0697	945	6,72004	<0.0001	0,05	1	0,28409	0,65262
	Plastic - Metal	-0,76582	0,0697	945	10,98818	<0.0001	0,05	1	-0,95008	-0,58156
natural	Paper - Glass	0,52215	0,07405	945	7,05167	<0.0001	0,05	1	0,32639	0,71792
	Paper - Plastic	2,8481	0,07405	945	38,46363	<0.0001	0,05	1	2,65234	3,04387
	Paper - Metal	1,08544	0,07405	945	14,65892	<0.0001	0,05	1	0,88968	1,28121
	Glass - Plastic	2,32595	0,07405	945	31,41196	<0.0001	0,05	1	2,13018	2,52172
	Glass - Metal	0,56329	0,07405	945	7,60725	<0.0001	0,05	1	0,36752	0,75906
	Plastic - Metal	-1,76266	0,07405	945	23,80471	<0.0001	0,05	1	-1,95842	-1,56689

Sig equals 1 indicates that the difference of the means is significant at the 0.05 level.

Sig equals 0 indicates that the difference of the means is not significant at the 0.05 level

Table 3. Results of Bonferroni post hoc tests for the different waste materials

		Mean Difference	Std. Error	DF	t Value	Prob. > t	Alpha	Sig	95.00% LCL	95.00% UCL
valuable	Paper - Glass	0,12975	0,0721	945	1,79947	0,43358	0,05	0	-0,06088	0,32037
	Paper – Plastic	1,44937	0,0721	945	20,10145	2,53215E-74	0,05	1	1,25874	1,63999
	Paper - Metal	0,23734	0,0721	945	3,29172	0,0062	0,05	1	0,04672	0,42797
	Glass - Plastic	1,31962	0,0721	945	18,30197	1,6709E-63	0,05	1	1,12899	1,51025
	Glass - Metal	0,10759	0,0721	945	1,49225	0,81581	0,05	0	-0,08303	0,29822
	Plastic - Metal	-1,21203	0,0721	945	16,80973	6,7203E-55	0,05	1	-1,40265	-1,0214
convenient	Paper - Glass	0,40506	0,08024	945	5,04804	3,21239E-6	0,05	1	0,19292	0,61721
	Paper – Plastic	1,31013	0,08024	945	16,32725	3,36684E-52	0,05	1	1,09798	1,52227
	Paper - Metal	0,53797	0,08024	945	6,70443	2,08424E-10	0,05	1	0,32583	0,75012
	Glass - Plastic	0,90506	0,08024	945	11,27921	5,42058E-27	0,05	1	0,69292	1,11721
	Glass - Metal	0,13291	0,08024	945	1,65639	0,58785	0,05	0	-0,07923	0,34506
	Plastic - Metal	-0,77215	0,08024	945	9,62282	3,38868E-20	0,05	1	-0,9843	-0,56001
good	Paper - Glass	0,14557	0,07271	945	2,00216	0,27332	0,05	0	-0,04665	0,33779
	Paper – Plastic	1,87975	0,07271	945	25,854	4,09843E-111	0,05	1	1,68752	2,07197
	Paper - Metal	0,47468	0,07271	945	6,52879	6,48408E-10	0,05	1	0,28246	0,66691
	Glass - Plastic	1,73418	0,07271	945	23,85184	4,99153E-98	0,05	1	1,54195	1,9264

	Glass - Metal	0,32911	0,07271	945	4,52663	4,05455E-5	0,05	1	0,13689	0,52134
	Plastic - Metal	-1,40506	0,07271	945	19,32521	1,33136E-69	0,05	1	-1,59729	-1,21284
important	Paper - Glass	0,07911	0,07116	945	1,1117	1	0,05	0	-0,10903	0,26726
	Paper – Plastic	1,16139	0,07116	945	16,31982	3,70246E-52	0,05	1	0,97325	1,34954
	Paper - Metal	0,34177	0,07116	945	4,80256	1,09238E-5	0,05	1	0,15363	0,52992
	Glass - Plastic	1,08228	0,07116	945	15,20811	4,1461E-46	0,05	1	0,89413	1,27043
	Glass - Metal	0,26266	0,07116	945	3,69086	0,00142	0,05	1	0,07451	0,4508
	Plastic - Metal	-0,81962	0,07116	945	11,51725	4,90099E-28	0,05	1	-1,00777	-0,63147
	natural	Paper - Glass	0,43987	0,06985	945	6,29754	2,77583E-9	0,05	1	0,25521
Paper – Plastic		2,29747	0,06985	945	32,89216	5,52102E-158	0,05	1	2,1128	2,48214
Paper - Metal		0,88291	0,06985	945	12,64038	3,57557E-33	0,05	1	0,69824	1,06758
Glass - Plastic		1,85759	0,06985	945	26,59463	5,29212E-116	0,05	1	1,67293	2,04226
Glass - Metal		0,44304	0,06985	945	6,34284	2,09523E-9	0,05	1	0,25837	0,62771
Plastic - Metal		-1,41456	0,06985	945	20,25179	3,02368E-75	0,05	1	-1,59922	-1,22989

Sig equals 1 indicates that the difference of the means is significant at the 0.05 level.

Sig equals 0 indicates that the difference of the means is not significant at the 0.05 level.

S4 Results Study 2

Table 4 shows the values of the perceptions assigned to the person in each case, categorized as either not assigned (NA), negative, positive, neutral, or a combination thereof, resulting in **Figure 2**.

Table 4. Perception assigned by the researchers per participant, in absolute numbers, and as a percentage

	Plastic			Glass		
	Absolute numbers	Percentage	Mixed statements	Absolute numbers	Percentage	Mixed statements
NA	5	3 %	-	5	3 %	-
negative	110	71 %	-	25	16 %	-
positive	8	5 %	-	56	36 %	-
neutral	11	7 %	-	32	21 %	-
negative + neutral	5	3 %	Σ 14 %	4	3 %	Σ 25 %
negative + positive	15	10 %		25	16 %	
positive + neutral	1	1 %		7	5 %	
positive + negative + neutral	0	0 %		1	1 %	
sum	155	100 %	-	155	100 %	-

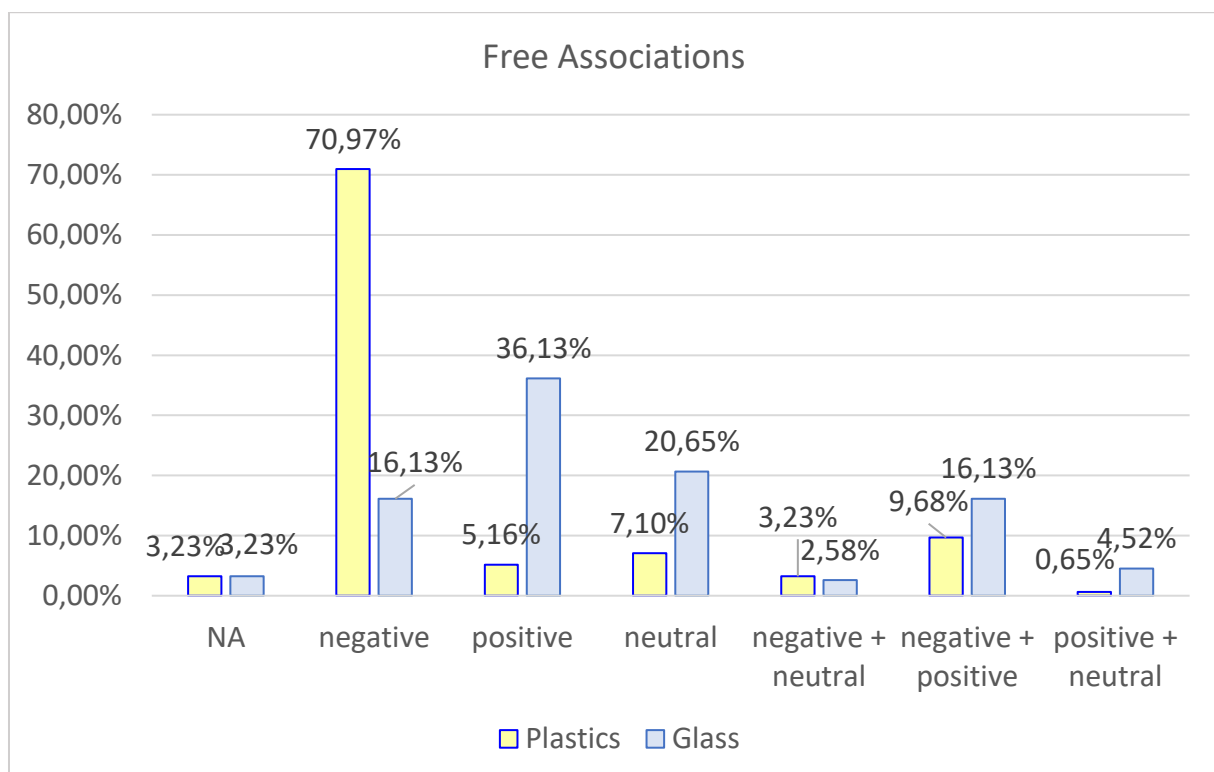


Figure 2. General associations for each person, 155 participants per group (plastic/glass) (N=310)

In total 269 reasons were categorized for plastic into 215 negative, 35 positive, and 19 neutral ones. For glass, 280 reasons were categorized into 84 negative, 147 positive, and 49 neutral ones, shown in **Figure 3** with percentages.

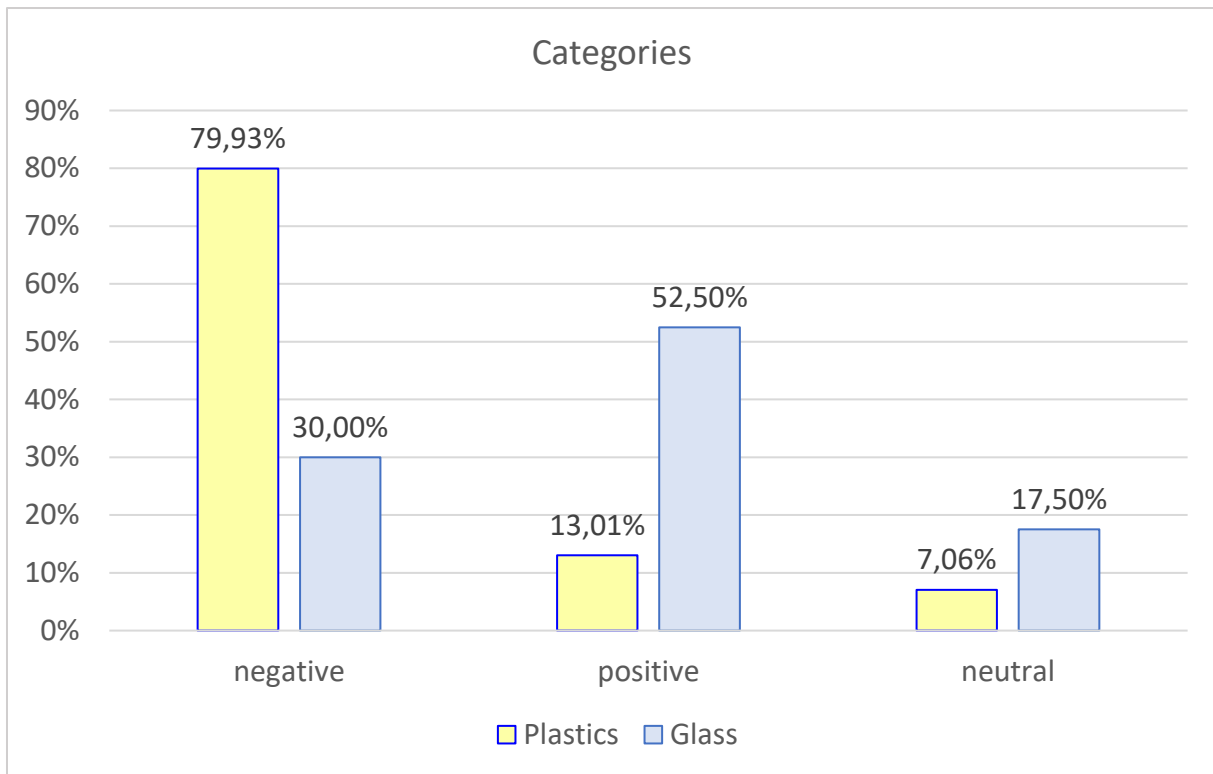


Figure 3. The percentage of categories is shown, divided by their perceived assignment (negative, positive, neutral).

The different categories were first independently coded, which is why slightly different wording was used in **Table 5** in the first column left. The column labeled “Category” shows the final categories, which are classified as negative (red), positive (green), and neutral (yellow). The category “positive emotion” consists of good, great, ok, and shiny. The category “negative emotion” consists of the previous: bad, terrible, angry, annoying, deceptive, insane, and unattractive. Every category mentioned twice or less was combined into the category “miscellaneous.”

Table 5. Assigned categories for plastic

Category (previous naming)	Frequency	Percentage	Category	Frequency	comment
too much	47	17.47%	too much	47	
unnecessary	46	17.10%	unnecessary	46	
environmental pollution	39	14.50%	environmental pollution	39	
waste	31	11.52%	waste	31	
existing alternatives	14	5.20%	existing alternatives	14	
hygienic	11	4.09%	hygienic	11	

convenient	9	3.35%	convenient	9	
packaging material	7	2.60%	negative emotion	9	
unhealthy	5	1.86%	packaging material	7	
redundant	5	1.86%	positive emotion	5	
extending shelf-life	4	1.49%	redundant	5	
nothing	4	1.49%	unhealthy	5	
Recycling	4	1.49%	extending shelf-life	4	
protective	4	1.49%	nothing	4	3 negative 1 neutral
incomprehensible	3	1.12%	protective	4	
ocean pollution	3	1.12%	recycling	4	
microplastics	3	1.12%	incomprehensible	3	
necessary	3	1.12%	microplastics	3	
bad	2	0.74%	necessary	3	
DPRS	2	0.74%	ocean pollution	3	
good	2	0.74%	miscellaneous	13	
Single-use	2	0.74%			
terrible	2	0.74%			
affordable/cheap	2	0.74%			
angry	1	0.37%			1 positive 1 negative
annoying	1	0.37%			
deceptive	1	0.37%			
colored	1	0.37%			
fossil-based	1	0.37%			
lightweight	1	0.37%			
great	1	0.37%			
insane	1	0.37%			

climate	1	0.37%			
not biodegradeable	1	0.37%			
ok	1	0.37%			
shiny	1	0.37%			
unattractive	1	0.37%			
unsustainable	1	0.37%			
useful	1	0.37%			
	Σ 269			Σ 269	

For glass **Table 6** is similarly prepared as for plastics. The category “positive emotion” consists of great, good, aesthetic, and interesting. The category “negative emotion” for glass consists only of the previously mentioned bad and unappealing and is therefore combined in the miscellaneous category. Every category mentioned only twice or less was combined into the category “miscellaneous”.

Table 6. Assigned categories for glass

Category (previous naming)	Frequency	Percentage	Category	Frequency	comment
packaging material	37	13.21%	packaging material	37	
weight	31	11.07%	heavy	31	
Reuse	21	7.50%	positive emotions	23	
Recycling	19	6.79%	reusable	21	
better	17	6.07%	recycling	19	
DPRS	16	5.71%	better	17	
sustainable	15	5.36%	DPRS	16	positive, or neutral
environmentally friendly	12	4.29%	sustainable	15	
great	10	3.57%	environmentally friendly	12	
good	9	3.21%	no DPRS	9	
no DPRS	9	3.21%	hygienic	8	
hygienic	8	2.86%	fragile	7	
fragile	7	2.50%	difficult transport	7	
transport	7	2.50%	expensive	6	
expensive	6	2.14%	inconvenient	6	
inconvenient	6	2.14%	dangerous	4	
healthy	4	1.43%	healthy	4	
risky	4	1.43%	seminal	4	
seminal	4	1.43%	greenwashing	3	
aesthetic	3	1.07%	tasty	3	
greenwashing	3	1.07%	waste	3	
taste	3	1.07%	miscellaneous	25	
waste	3	1.07%			
convenient	2	0.71%			
high-quality	2	0.71%			

limitations	2	0.71%			
nothing	2	0.71%			
odourless	2	0.71%			
safe	2	0.71%			
strength	2	0.71%			
bad	1	0.36%			
comprehensible	1	0.36%			
efficient	1	0.36%			
fresh	1	0.36%			
hard to imagine	1	0.36%			
Information	1	0.36%			
interesting	1	0.36%			
natural	1	0.36%			
no Reuse	1	0.36%			
space	1	0.36%			
transparent	1	0.36%			
unappealing	1	0.36%			
	Σ 280			Σ 280	